WACC MISSION: We strive toward providing improved access to healthcare in the Watertown area, with a focus on identifying populations that are in need and the available resources. We will coordinate the compassion and caring of the people of our area to create solutions and build a healthier community.
WACC says Thank You to Carol Mertins, DNP and Celebrates 10 Years of Caring...

2018 has been a notable year on many fronts. May 20, 2018 marked the 10 year anniversary of the Watertown Area Cares Clinic. Through the efforts of many within our community, we have been able to provide quality medical care for so many who needed it. Everyone who has been involved in the clinic over the years is credited with its success and the positive effects seen in the lives of our patients.

One of the people who has had a great impact on the planning and development of WACC has been Dr. Carol Mertins, DNP. She has dedicated her time and talent for over 12 years, and in that time span, nearly 20,000 patients have been served. Carol has been at the center of that, working with many Volunteers, Physicians, Nurses, Clinics, Patients, Community Organizations and Donors, who together made the clinic a reality. Her work has made such a difference in our community and in the lives of those served... For that, we are truly grateful.

On December 2, we celebrated her retirement, and recognized the integral part of the planning and development that has made Watertown Area Cares Clinic what it is today. She has been the Executive Director, attending to the daily operations of WACC, as well as the primary Nurse Practitioner, caring for patients in need of healthcare.

In 2008, after about 2 years of work, with the help of Carol and others who shared a heart to help those in our area, the process of planning, researching and building a space in the YMCA became a reality. The clinic was primarily built with donated materials and hours of volunteer physical work. The clinic, worth over $300,000, only cost $30,000 to build because of the donations of time and materials by our faithful community. This free clinic has been providing healthcare to the uninsured in Dodge and Jefferson counties for over 10 years now. WACC continues to serve patients with life-limiting illnesses. We look forward to many more years of working hand in hand with our community as we provide valuable healthcare services to those in need.

Watertown Area Cares Clinic (WACC) is proud to be a participating member of Volunteers in Medicine Clinics (VIM), utilizing the VIM Model that promotes a “Culture of Caring”. ... We believe that people who come to WACC are our friends and neighbors, good people in need of help. Surviving on limited resources, they often exhibit great courage simply trying to get through each day. We are there to care for them and many times that care is all that is needed to help them get back to work or school. We find that our patients and our volunteers, as well as support organizations recognize the importance of caring for others and look for ways to “PAY IT FORWARD”. They become participants in opportunities to volunteer, encourage & inspire, changing our community for the better, helping one person at a time. For more information on WACC statistics, please see the second page of this update.

In the Spotlight... A Note from Sheila Geib, Executive Director

Greetings! My name is Sheila Geib and I am the new Executive Director of Watertown Area Cares Clinic. I am a registered nurse and have been volunteering at the clinic for the past 5 years. Years ago, I was the volunteer coordinator at the Rock River free clinic in Jefferson. I do this because I believe that people have the right to realize their best health... physical, mental and spiritual. When I was approached about taking the position of Executive Director, that is why I said yes. Carol Mertens leaves big shoes to fill and assuming this job has been challenging, but I work with the greatest people. The volunteers, board, staff at the Y and the people at the various agencies the clinic deals with have been most helpful, kind and encouraging. There is also that special something you get when you help at a free clinic. It is hard to describe of feeling of being blessed that you were able to make things at least a little better in someone’s life. The Watertown Area Cares Clinic is a treasure in our community. I plan to help it prosper and continue its mission of providing improved access to health care in the Watertown area.
Thank You for Making a Difference in our Community!

Geralynn Andrews
Dr. John Basarich
Tim Beine
Marlene Berthiaume
Barbara Bock
Helen Box
Rita Brafford
Larry Braunschweig
Mary Braunschweig
Rodney Brown
David Byrne
Dr. Bruce Cochrane
Sonia Cruz
Lisa Durant
Homero Esquivel
Jazmin Flores
Sheila Geib
Gretchen Geist
Dr. Greg Graglia
Dr. Michael Grajewski
Dr. Frederick Greemhels
Marilyn Haberkorn
Cherie Heinz
Karen Heller
Marguerite Hemiller
Dr. Richard Holden

Brenda Hrobsky
Mike Klinger
Joan Kressin
Dr. Steven LeGrow
Vannessa Machado
Josie Mack
Ann Marcks
Dan Mertins
Karla Mullen
Patricia O’Connor
Dr. Kevin L. O’Halloran
Brittany Roth
Dr. Donene Rowe
Anthony Scola
Jim Schultz
Vilma Staude
Dr. Michael Sullivan
Maria Tello
Timothy Thompson
Sandy Torgerson
Wendy Ullsvik
Connie Wanke
Jeanaette Westenberg
Kate Wichman
Carol Yager
Carol Quest

Kate Lapin
Mary Nimm
Diane Reinhard
Sandy Torgerson
Joanne Frisch Drew
Sandy Harris
Jim Burge
Katey Higgins
Carla Oestreicher
Linda Bargo
John Basarich
Kate Lapin
Geri & Larry Andrews
Kate Wichman
John David
Laura Nechkash
Geri Andrews
Kate Lapin
Karla Mullen
Marguerite Hemiller
Deb Vomholf
Kendall Bocher
Ruth Terrazas
Marcy Tessman
Sullivan Family
Patricia Volsch

Physician Hours: 685  Volunteer Hours: 3524  Total Hours: 4209
Statement of Income & Expenses as of December 31, 2018

**Income**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations-Individual</td>
<td>11,738.32</td>
</tr>
<tr>
<td>Donations-Businesses</td>
<td>31,600.00</td>
</tr>
<tr>
<td>Donations-Churches/Civic Groups</td>
<td>4550.00</td>
</tr>
<tr>
<td>Donations-Foundations</td>
<td>28,470.00</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>103,503.98</td>
</tr>
</tbody>
</table>

**Fund Raisers**

- **Tour Da Goose - Fundraiser**: 24,993.10
- **Interest Income**: 1,474.56
- **Rental Income**: 600.00
- **Other Misc Revenue**: 78.00

**Pass-through Income/Expenses**

- **Pass-through income**: 319,854.52
- **Rent Expense**: -27,600.00
- **Lab/Radiology Expenses**: -180,126.00
- **T1 line Expenses**: -2,688.00
- **PAP-medication discounts**: -109,440.52

**Total Income**: 103,503.98

**Depreciation Expense**: 7,070.00

**Dues and Subscriptions**: 599.00

**Insurance Expense**: 5,604.00

**Janitorial Expense**: 1,631.67

**Background checks**: 358.00

**Medical Records and Supplies**: 1,483.20

**Office Supplies**: 3,172.54

**Postage**: 56.70

**Nurse Practitioner/Exc Dir-Wage**: 22,098.07

**Fund Development Director-Wages**: 9,345.94

**PAP Wages**: 4,099.60

**Payroll Tax Expenses**: 2,673.31

**Accounting Fees**: 9,900.00

**Payroll Processing Fees**: 606.00

**Telephone Expense**: 2,014.59

**Vaccines and Medicines**: .00

**Travel Expense**: .00

**Total Expense**: 80,801.60

**Net Income**: 22,702.38

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**Watertown Area Cares Clinic Board of Directors**

- **Medical Director**: John Basarich, MD
- **Board Chair**: Carol Quest, RN
- **Secretary**: Sandy Torgerson
- **Treasurer**: Tim Beine, CPA
**Statement of Financial Position as of December 31, 2018**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>LIABILITIES &amp; EQUITY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Checking/Savings</strong></td>
<td><strong>Liabilities</strong></td>
</tr>
<tr>
<td>Checking</td>
<td>Current Liabilities</td>
</tr>
<tr>
<td>Money Market</td>
<td>Accounts Payable</td>
</tr>
<tr>
<td>Certificate of Deposit</td>
<td>Credit Cards</td>
</tr>
<tr>
<td>Total Checking/Savings</td>
<td>Accrued Payroll</td>
</tr>
<tr>
<td><strong>Other Current Assets</strong></td>
<td>Total Current Liabilities</td>
</tr>
<tr>
<td>Promise to Give</td>
<td>4,614.38</td>
</tr>
<tr>
<td>Prepaid Insurance</td>
<td></td>
</tr>
<tr>
<td>Prepaid Licenses</td>
<td></td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td></td>
</tr>
<tr>
<td><strong>Total Other Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>Total Liabilities &amp; EQUITY</strong></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Fixed Assets</strong></td>
<td><strong>TOTAL LIABILITIES &amp; EQUITY</strong></td>
</tr>
<tr>
<td>Furniture and Equipment</td>
<td>271,037.75</td>
</tr>
<tr>
<td>Leasehold Improvements</td>
<td></td>
</tr>
<tr>
<td>Accumulated Depreciation</td>
<td></td>
</tr>
<tr>
<td><strong>Total Fixed Assets</strong></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td></td>
</tr>
</tbody>
</table>

When asked about volunteering & helping at the Clinic...

*Dr Fred Gremmels says “It’s just the right thing to do!”*
Thank You for Supporting Watertown Area Cares Clinic!

Mark Paulek & Jeanne Hamilton
Donnell Geib
Thomas & Lynn Frakes
James & Patricia Clifford
Ursula Yaeggi
Dorothy & Mark Johnson
Mark & Randi Johnson
Richard & Olive Conley
Delores C Oemig
Alfred & Mary Shumaker
Kathleen Ehlinger
Daniel & Constance Herbst
Jennifer K Daniels & Mark D Heller
Sharon Hanson
Karen Baker
Edward Hoy
Andrea Turke
Edward & Linda Jesse
James & Gola Martin
Alberto & Rosemary Clar
Mary & Keith Moran
Dale and Brenda Hrobsky
Sara Walters
Maggie Heese
David & Judith Frohling
Patricia Howard
Larry & Mary Braunschweig
Emily Stoddard
Beth Frasser
Shirley Oestreich
Karla Mullen
Beth Frasser
Ann Herb
Christine Kereg
Greg & Deanna Graglia
Thomas & Ruth Ann Borbe
Phyllis Weeden
Denise O’Halloran
City of Watertown
Jefferson County
Johnsonville LLC
Dodge County
Watertown Regional Medical Center
Carew Heating & A/C, Inc.
Church Women United-Wttn Chapter
Tomorrow’s Hope, Inc.
Marianne Opperus
Jill Nadeau
Watertown Area United Way
Earl & Eugenia Quirk Foundation, Inc.
Realty Executives Platinum
Maas Brothers Construction Co., Inc.
Baker-Rullman Manufacturing, Inc.
Oswald Konz Financial Group
David J. Groh, D.D.S.
Kleckers Heating & Air Conditioning, Inc
Sikich
Hafemeister Funeral Home
Associated Bank
Jim and Karen Milford
Berres Brothers
Valero
Watertown Tourism Council
Watertown Family Practice Associates, SC
The Brown Insurance Group, LLC
March to November Race Series

We are so Grateful to our Donors and want to recognize Watertown Regional Medical Center for its continued support, working with WACC to provide access to labs and testing for the most vulnerable within our community.

We can honestly say that because of local contributions to this clinic LIVES have literally been saved and changed for the better.

There are so many who suffer from life-limiting/chronic illnesses who have received care or a lifesaving medication. They are here today because of your generosity. Our Donors are the heartbeat of WACC and we Thank you!
ABOUT WATERTOWN AREA CARES CLINIC

“In every community there is work to be done... In every heart there is the power to do it.” Marianne Williamsam

Frequently Asked Questions

Q. Who can go to the WACC Free Clinic? A. We provide health services to the uninsured whose income is less than 250% of the federal poverty level.

Q. What services do you offer at WACC? A. At the Watertown Area Cares Clinic, our dedicated team provides high-quality, comprehensive care for each patient. Services include physical examinations, diagnostic testing and medications.

Q. How is your clinic funded? A. We are proud to be a non-profit medical organization relying completely on the generosity of donors and volunteers.

What are people saying about the Clinic?

“Definitely a Community Asset... So glad they are here, it took a load off my mind not to worry.

“I recommend this place to anyone who is in dire need of care... “

"I was diagnosed with Sleep Apnea and could not afford a machine, Carol found me one at no cost and I am doing better than ever."

What our Volunteers are saying...

I think this clinic does more for me than the patients as it gives me purpose and I like that... Ann Marcus

I started with the clinic after receiving an envelope at church. I called and said I would help get it started. I gave them 3 months & I was hooked. Geri Andrews

I LOVE it enough that I commute from Pewaukee. I enjoy it so much and feel like they are filling my cup as I work with the patients. Kate Welchman

Watertown Area Cares Clinic needs your help...

What are some things that YOU CAN do?

You CAN Attend a Fundraiser!
You CAN Be a Clinic Volunteer!
You CAN Always Give a Donation!
You CAN Tell Others About Us!

Call US to Find out More!

Watertown Area Cares Clinic
415 S. Eighth Street Watertown, WI 53094 / 920-206-7797
### Who Are Our Patients?

**Age:**
- Under 18: 5.41%
- 18 - 24: 9.54%
- 25 - 34: 19.59%
- 35 - 44: 25.00%
- 45 - 64: 36.34%
- 65 & Over: 4.12%

**Gender:**
- Female: 58.51%
- Male: 41.49%

**Ethnic Origin:**
- White: 14.18%
- Hispanic: 58.51%
- Other: 26.8%

**Employment:**
- Unemployed: 19.85%
- Part-time: 18.81%
- Full-time: 33.51%
- Other: 27.83%

**Income - per month:**
- Less than $500: 10.82%
- $500 - $999: 7.73%
- $1,000 - $1,499: 16.75%
- $1,500 - $1,999: 17.01%
- $2,000 and over: 32.99%
- N/A: 14.69%

**Diagnosis:**
- Arthritis: .67%
- Asthma: .74%
- Cardio Vas.: 5.69%
- Dental: .94%
- Dermatology: 4.55%
- Diabetes: 8.98%
- Gastrointestinal: 6.56%
- Gen. Physical: 1.81%
- Gynecology: 4.49%
- HEENT: 7.17%
- Hypertension: 6.83%
- Hypothyroid: 1.54%
- Mental Health: 15.41%
- Musculoskeletal: 14.67%
- Neurological: 5.49%
- Obesity: .60%
- Podiatry: 2.14%
- Pregnancy: 0.94%
- Respiratory: 4.15%
- Uro-Genital: 3.82%
- Other: 2.81%

---

### Clinic Services Include

**COMPREHENSIVE MEDICAL CARE**
- Primary, preventive and some specialty care for adults and children
  - Orthopedics
  - Gynecology
  - Podiatry
- Care for chronic diseases
- Diagnostic and laboratory services

**EDUCATION AND OUTREACH**
- Health education, including chronic disease management and weight loss

**MENTAL HEALTH**
- Short-term therapy

---

**Clinic Visits in 2018**
- 1200
- Total since 2008: 19,475
- Total clients in 2018: 699

**65.72% - Clients from Jefferson County**
**34.2% - Clients from Dodge County**
**.26% - Clients from Other Counties**

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**Medication Assistance**

One of our most successful programs is the Patient Assistance Program (PAP). Many free clinics use a majority of their donated funds to pay for medication. While we do pay for some things - such as diabetes testing equipment - most of our patient’s medications are paid for by pharmaceutical companies or the providers prescribe low cost medications for patients to purchase. We received over $109,440.52 in free medication for our patients in 2018!

**Nearly $3 MILLION since 2008!!**

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In every community there is work to be done...  
In every heart there is the power to do it.  
Marianne Williamson