



Watertown Area  
Cares Clinic



Annual Report  
2015

415 S. Eighth Street  
Watertown, WI 53094  
920.206.7797  
[WatertownAreaCaresClinic.org](http://WatertownAreaCaresClinic.org)

# From Our Director

Dear Friends-

Did you realize we are completing our eighth year of serving the uninsured in the Watertown area? This has been an incredible journey for our organization, especially since so many said we couldn't survive. We have not only survived but we have thrived, thanks to the efforts of so many. In those eight years we have helped thousands of people in so many ways. And we continue to do so in this changing healthcare landscape.

You may notice that the number of total visits and the number of patients is lower than in previous years; this is a result of more people having health insurance. Many of the people who have come to us for help this year have been eligible for insurance and we have helped them to sign up for Badger Care or to find insurance through the Affordable Health Care Act Marketplace. Still, for various reasons, there are people who have no insurance and we are here to help them with their healthcare needs.

One of those patients was a woman with a breast lump. She was aware of this lump for over a year and because she had no insurance she was unable to find help. I can only imagine how stressful this situation must have been for her. When she found us, we were able to help her apply for the state's Women's Health Program. She was accepted by the program and has been treated successfully for breast cancer. Because we were here we probably saved her life.

In another instance a man with a large tumor came to us for help. The tumor had been growing for five years and was then starting to impair his breathing and other functions and had become life-threatening. We helped him apply for Badger Care and last I heard he was seeing a specialist for removal of the tumor.

We also see so many people who had insurance but then lose it. Many times they find this out when they go to pick up their medication. Surprisingly this often occurs when they are hired for a new job! Now they make too much money to qualify for Badger Care and if they are offered insurance through the new job it may not start for two or three months – where do they go if they have health issues, they certainly can't pay out of pocket that point. If their new job doesn't offer insurance in most cases they are eligible for coverage through the Marketplace but it is several weeks before they have coverage. We are here for them and they are so grateful!

And we are grateful for your continued support. We could not be here for them if you weren't there for us - together we have helped so many!

Gratefully,  
*Carol*

Carol Mertins, DNP, ANP-BC  
Executive Director



## Medication Assistance

One of our most successful programs is the Patient Assistance Program. Many free clinics use a majority of their donated funds to pay for medication. While we do pay for some things - such as diabetes testing equipment - most of our patients' medications are paid for by pharmaceutical companies.

We use a computer program - called RxAssist - to generate applications and keep patient records.

**We received over \$147, 936 in free medication for our patients in 2015!**

**OVER \$2, 750, 638 since 2008!!**

### Clinic Visits in 2015

**1875**

2014 - 2,031, total since 2008 - 15,897

### Total clients in 2015

**476**

63.5% of clients from Jefferson County

35.65% of clients from Dodge County

## 2015 Ed Opperud Memorial Volunteer Recognition

*Awarded to*

### Larry and Mary Braunschweig

Mary has worked many hours at the clinic creating searchable inventory lists and organizing medical supplies for providers, among other duties. Larry has also helped the clinic in many ways, mainly helping numerous patients work through the complicated paperwork needed to apply and receive insurance through Badger Care.

"It is always difficult to choose our winners each year," says WACC Executive Director Carol Mertins. "We have so many dedicated volunteers but this year it was a pretty obvious choice. Larry and Mary have made such a huge impact on our clinic. This award is so well deserved!"

Each year the award is given in memory of Ed Opperud, who was a member of the board and a key champion for the clinic at its inception. The WACC recognizes his dedication and generosity to the clinic and to the Watertown community.



(L to R): Dr. Fred Gremmels, Dr. Carol Mertins, Mary Braunschweig, Marianne Opperud and Larry Braunschweig.



# Demographics

Age	Total	Percent
Under 18	23	4.83%
18-24	47	9.87%
25-34	95	19.96%
35-44	111	23.32%
45-64	191	40.13%
65 & up	9	1.89%

Employment	Total	Percent
Full	154	32.35%
Not in labor force	86	18.07%
Part time	87	18.28%
Retired	3	.63%
Seasonal	20	4.20%
Unemployed	121	25.42%



Ethnic Origin	Total	Percent
African Amer.	11	2.31%
Asian	4	0.84%
Hispanic	212	44.54%
Native Amer.	7	1.47%
Other	5	1.05%
White	237	49.79%

Poverty Level	Total	Percent
100 -149%	133	27.84%
150-199%	66	13.87%
Greater than 200%	4	.64%
Less than 100%	245	39.33%

Diagnosis	Total	Percent
Arthritis	7	.37%
Asthma	17	.91%
Cardio Vas.	147	7.84%
Dental	23	1.23%
Dermatology	94	5.01%
Diabetes	179	9.55%
Gastrointestinal	133	7.09%
Gen. Physical	34	1.81%
Gynecology	68	3.63%
HEENT	151	8.05%
Hypertension	132	7.04%
Hypothyroid	38	2.03%
Mental Health	344	18.35%
Musculoskeletal	223	11.89%
Neurological	40	2.13%
Obesity	16	.85%
Podiatry	33	1.76%
Pregnancy	6	0.32%
Respiratory	85	4.53%
Uro-Genital	59	3.15%

## Services

COMPREHENSIVE MEDICAL CARE

- Primary, preventive and some specialty care for adults and children
- Orthopedics - Gynecology - Podiatry
- Care for chronic diseases, including Diabetes, Asthma and other chronic diseases
- Diagnostic and laboratory services

EDUCATION AND OUTREACH

- Health education, including chronic disease management and weight loss

MENTAL HEALTH

- Short-term therapy

## Statement of Activities Jan. - Dec. 2015

### Ordinary Income/Expenses

#### Income

Donations-Individual	11,956.00
Donations-Businesses	23,837.37
Donations-Churches/Civic Groups	5,789.80
Donations-Foundations	38,100.00
Fund Raisers	
Golf Outing	15,010.38
Tour Da Goose - Sponsorship	6,600.00
Tour Da Goose - Fees	14,391.00
Circus	<u>0.00</u>
Total · Fund Raisers	36,001.38
Interest Income	552.15
Rental Income	600.00
Other Misc Revenue	260.00
Pass-through Income/Expenses	
Pass-through income	382,086.77
Rent Expense	-30,396.00
Lab and radiology expenses	-201,066.80
T1 line expenses	-2,688.00
PAP-medication discounts	<u>-147,935.97</u>
Total · Pass-through Income/Expenses	<u>0.00</u>
Total Income	-140,738.30
<b>Expenses</b>	
Advertising and Promotion	34.66
Fund Development Expenses	
Golf Outing Expenses	9,323.34
Bike Ride Expenses	7,304.50
Online Processing Fees	<u>0.00</u>
Total 6010 · Fund Development Expenses	16,627.84

Bank Service Charges	112.98
Depreciation Expense	10,153.00
Dues and Subscriptions	520.00
Insurance Expense	
Insurance Expense-Workers Comp	930.00
Insurance Expense-D&O	2,312.00
Insurance-Professional Liab	2,476.96
Insurance Expense - Other	<u>675.00</u>
Total Insurance Expense	6,394.00
Interest Expense	7.72
Janitorial Expense	179.73
Medical Records and Supplies	5,248.46
Office Supplies	3,207.42
Postage	423.98
Nurse Practitioner/Exc Dir-Wage	32,473.29
Fund Devolpement Director-Wages	11,223.52
PAP Wages	8,173.06
Payroll Tax Expenses	4,742.58
Accounting Fees	9,170.00
Payroll Processing Fees	0.00
Repairs and Maintenance	0.00
Telephone Expense	1,847.68
Vaccines and Medicines	54.00
Miscellaneous Expenses	<u>0.00</u>
Total Expense	<u>114,606.06</u>

**Net Loss** 2,490.64

In every community there is work to be done.  
In every heart there is the power to do it. - Marianne Williamson

## Statement of Financial Position (as of Dec. 31, 2015)

### ASSETS

#### Current Assets

##### Checking/Savings

Checking - Town & Country Bank 39,647.68

Money Market - Town & Country 111,612.46

Total Checking/Savings 151,260.14

##### Other Current Assets

Promise to give 82,800.00

Undeposited Funds 0.00

Prepaid Insurance 2,987.00

Prepaid Licenses 625.02

Total Other Current Assets 86,412.02

Total Current Assets 237,672.16

#### Fixed Assets

Furniture and Equipment 31,667.66

Leasehold Improvements 70,000.00

Accumulated Depreciation -40,756.00

Total Fixed Assets 60,911.66

**TOTAL ASSETS** 298,583.82

### LIABILITIES & EQUITY

#### Liabilities

##### Current Liabilities

Total Current Liabilities 11,040.47

Total Liabilities 11,040.47

#### Equity

Temp. Restricted Funds 82,800.00

Unrestricted Net Assets 202,252.71

Net Income 2,490.64

Total Equity 287,543.35

**TOTAL LIABILITIES & EQUITY** 298,583.82



### 2015 Board of Directors

Medical Director - Fred Gremmels, DO

Chair - Carol Quest, RN

Vice Chair - Donene Rowe, MD

Secretary - Sandy Torgerson

Treasurer - Tim Beine, CPA

Members - Amber Brake, Jim Schultz

Ex-officio - Carol Mertins, Jill Nadeau, Joan Schwegel

## Our Mission

We strive toward providing improved access to healthcare in the Watertown area, with a focus on identifying populations that are in need and the available resources. We will coordinate the compassion and caring of the people of our area to create solutions and build a healthier community.

## Our 2015 Volunteers

Adebisi Alimi  
Michelle Altman  
Geri Andrews  
Veronica Barrales  
Joyce Bartmann  
Dr. John Basarich  
Tim Beine  
David Block  
Sue Bock  
Barbara Bock  
Marie Bonnie  
Rita Brafford  
Amber Brake  
Mary Braunschweig  
Larry Braunschweig  
Katie Bredehorn  
Andrea Brockner  
Rodney Brown  
Jim Burge  
Dr. David Byrne  
Richard Cerney  
Dr. Bruce Cochrane  
Joanne Cox  
Delores Draves  
Lisa Durant  
Homero Esquivel  
Krissy Fellie  
Abbey Frye  
Adam Fullmer  
Heidi Galioto  
Sheila Geib  
Gretchen Geist  
Lisa Glad  
Bea Gonzalez  
Dr. Greg Graglia  
Dr. Michael Grajewski

Dr. Fred Gremmels  
C. Grotelueschen  
Chris Groth  
Sharon Grover  
Dr. Richard Haight  
Bridget Halbersma  
Cherie Heinz  
Karen Heller  
Rodrigo Hernandez  
Jeanne Higgins  
Holly Hisel  
Dr. Richard Holden  
Doris Holloway  
Kate Hooper  
Brenda Hrobsky  
Tammy Jones-Hawkins  
Daniel Jurczyk  
Joanne Drews  
Michael Klinger  
Curt Kleppin  
Joan Kressin  
Sarah Kurtz  
Char Kyle  
Sherry Lee  
Dr. Steven Legrow  
Josie Mack  
Ann Marcks  
Hector Marroquin  
Susan Mertins  
Doris Michael  
Bill Mullen  
Karla Mullen  
VanLy Nguyen  
Kay Nicoll  
Mary Nimm  
Patricia O'Connor

Karla Oestreich  
Dale Oestreich  
Kevin O'Halloran  
Julie Olson  
Rachel Powell  
Dr. David Quanbeck  
Carol Quest  
Scott Quest  
Dr. Cheryl Roets  
Dr. Donene Rowe  
Gus Sarmiento  
Carmen Scher  
Mike Scher  
Sandra Schlicher  
Jim Schultz  
Pauline Schultz  
Joan Schwegel  
Anthony Scola  
Connie Stelzer  
Kathy Siegel  
Kathy Sorenson  
Raúl Sosa  
Vilma Staude  
Jodi Sterwald  
Dr. Michael Sullivan  
Sandy Tessmann  
Peg Theder  
Susan Tietz  
Sandy Torgenson  
Terry Toser  
Wendy Ullsvik  
Marisol Valles  
Silvia Vega  
Dave Vitale  
Jill Vitale  
Connie Wanke

Wendy Weiss  
Bill Whitley  
Kate Wichman  
Dr. Donald Woolheim

### *Medical Volunteers:*

15 providers, 15 nurses and 2 pharmacists

### *Office Volunteers:*

7 data entry clerks, 7 receptionists,  
1 transcriptionist

### *Other volunteers:*

1 volunteer - coordinator,  
1 office coordinator, 19 screeners and  
interpreters, 2 volunteer coordinator  
assistants, 2 inventory keepers,  
2 cleaning people

## Our 2015 Fundraisers

*Jon Fisk Memorial*  
**TOUR DA GOOSE**  
*Ride for the Watertown Area Cares Clinic*  
[TourDaGoose.com](http://TourDaGoose.com)



# Our Donors & Event Sponsors

## Foundations

Earl & Eugenia Quirk Foundation  
Joseph & Sharon Darcey Foundation  
Marianne Oppenrud  
Myra M. & Robert L. Vandehey Foundation

## Individuals

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Cross Lutheran Church  
Eaton Corporation  
Ebenezer Moravian Church  
Jefferson County  
On The Rock Restaurant  
Watertown Area United Way  
Watertown Main Street – Tour of Homes  
Watertown Moravian Church  
Watertown Rotary  
Watertown Lions

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Krueger Financial Group  
Mass Brothers Construction  
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Northwestern Mutual – Patti Jackson  
Nowatka-Pederson Funeral Homes  
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Riverside Dental  
Scher Financial  
Summit Credit Union  
The Brown Insurance Group  
The Covenant Agency – Dan Olejniczk  
TWS – Bob Mudler  
Watertown Family Practice  
Watertown Regional medical Center  
Watertown Regional Medical Center –  
Medical Staff  
White Tails Unlimited – Dan Bartz

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Widmer Cheese  
WHS Athletic Department  
Wis-Pak